

Coneys Marine Introduces Unique Brokerage Services Free Storage Program

32 New York Avenue Huntington, NY 11743 Tel #: 631-421-3366 Fax #: 631-549-7392

Visit our website: www.coneys.com or e-mail us at: info@coneys.com

Welcome to Coneys Marine Yacht Sales, the metropolitan area's most complete sailboat dealership. We want to thank you for considering Coneys Marine Yacht Sales to help you sell your boat.

Experience of 36 great years

The action is at Coneys so bring your boat where it will sell.

Coneys brokerage service gets results and will turn your boat in cash!

Please find attached five more pages that should include:

- Page 2 The Free Storage Program Rules
- Page 3 The Winter Storage Agreement
- Page 4 Winter Storage Agreement
- Page 5 Brokerage Agreement
- Page 6 Brokerage Listing Form

Follow these simple instructions and we can help turn your boat into cash!

1. Print out all copies
2. Please review and complete all forms
3. Sign on pages 2, 3, 4 and 5 in the appropriate places.
4. Return via mail or fax to 631-549-7392.





Coneys Marine Free Storage Program

Office Use:	ID: _____	H: _____
MR: _____	BL: _____	BA: _____

32 New York Avenue Huntington, N.Y. 11743 Phone: 631-421-3366 Fax: 631-549-7392 Email: info@coneys.com

Owner's Name:		Street Address		Town		State	Zip	
Home Phone		Business Phone		Fax Number		Cell Number		E-mail Address
Boat Make/Model	Key / Lock Combination	Boat Reg Numbers	Boat Name		Hull Color	Boat Draft		

FREE STORAGE PROGRAM RULES—

NO CHARGE FOR STORAGE IF BOAT IS SOLD BY CONEYS MARINE BEFORE May 31, 2011. IF BOAT IS NOT SOLD BY CONEYS MARINE BY May 31, 2011, OWNER PAYS STORAGE DUE AS NOTED ON WINTER STORAGE AGREEMENT.

1. Brokerage boats must be listed for sale with Coneys Marine and sold by Coneys Marine by May 31, 2011. For boats not sold by May 31, 2011, regular storage rates less hauling charges will be due. Finance charges of 1 ½ % per month on unpaid balances will begin June 1, 2011.
2. Owners of boats must have boats and contents insured.
3. All boats must be Registered or Documented and a copy of ownership on file with Coneys Marine.
4. Hauling charges will apply when coming to yard. Launching, mast stepping or loading charges will apply when leaving yard.
5. A winter storage agreement must be signed by the boat owner and on file with Coneys Marine.
6. Boats must have a minimum selling price of \$25,000.00 to qualify for program.
7. FREE STORAGE is for a maximum of 9 months; regular rates will apply after May 31, 2011
8. All boats must be in Coneys sales yard by May 31, 2011. All open bills must be paid in full prior to before hauling.

	Rate	Length	Total
<input type="checkbox"/> Boat Hauling from Water or Truck	\$10.99/boat length		
<input type="checkbox"/> Mast Unstepping or Unloading Charge	\$8.99/mast length		
<input type="checkbox"/> Bottom Cleaning Required	\$3.75/boat length		
		Subtotal	
		Tax	
		Total	

I have read the terms and conditions on agreement and hereby agree thereto:

Owner's Signature: _____ Today's Date: _____



Coneys Marine Winter Storage Agreement

2010-2011 A Office Use:
 ID: _____ H: _____
 MR: _____ BL: _____ BA: _____

32 New York Avenue Huntington, N.Y. 11743 Phone: 631-421-3366 Fax: 631-549-7392 Email: info@coneys.com

Owner's Name:		Street Address		Town		State	Zip
Home Phone		Business Phone		Fax Number		Cell Number	
E-mail Address		Boat Make/Model		Key / Lock Combination		Boat Reg Numbers	
Boat Name		Hull Color		Boat Draft			

Please check all work you request. Engine Make & Model: _____ # Batteries: _____ # Water Tanks: _____

Winterize Inboard Engine
 1 to 4 Cylinders ...\$385.95
 6 to 8 Cylinder\$466.95

Winterize Generator ..\$385.95
 Prices includes parts and labor to change engine oil and oil filter , fog engine, check anti-freeze, check cutlass bearing, shaft, propeller, lubricate pivot linkages, run and flush engine with anti-freeze, check transmission fluid and belts.

Winterize Air Conditioner
 Each unit ...\$144.95

Service Battery\$80.95 Each
 Prices includes parts and labor to load test and charge one battery at launching if Coneys Marine is winterizing engine, head and water system.

Service Stern Drive \$232.95
 Prices includes parts and labor to change lower unit oil, check water pump & lubricate, remove, lubricate and re-install (store on boat) .

Winterize Outboard Engine
 1-15hp ...\$226.95
 Prices includes parts and labor to change gear case oil, change spark plugs, fog engine, check shaft, propeller, lubricate pivot linkages, run and flush engine with fresh water, check water pump, includes indoor winter storage 1 - 15 hp outboards.

Note: Coneys Marine does not service outboards over 15 hp.

Winterize Water System
 Prices includes parts and labor to winterize one of the following:
 Manual Water System\$144.95
 Pressure Water System\$241.95
 Marine Head (Toilet)..... \$144.95
 Holding Tank (Must be Empty)\$33.95
 Empty Holding Tank\$163.95
 Empty Water Tank(s)..... \$80.95
 Ice Box/Salt Water Pump \$45.95
 Bilge Pump \$45.95
 Shower Sump Pump \$45.95
 Portable Head \$80.95

Decommissioning
 Decommission Sailboat.....\$25.95/ft.
 Includes: Remove mainsail & genoa, fold and place in cabin, remove boom & mainsheet, lubricate furling system, remove dodger, fold place in cabin, empty water tanks, lubricate turnbuckles.
 Remove Mainsail, fold put in boat. \$7.25/ft.

Dutchman/Lazy Jack System add \$68.95
 Remove Genoa, fold put in cabin. \$7.25/ft.
 Remove Boom place on deck.... \$3.89/ft.
 Remove Dodger, put in cabin.....\$3.89/ft.
 Remove Bimini, put in cabin.....\$3.89/ft.

Cleaning
 Wash down deck & cockpit at hauling. \$3.25/ft.
 Wash down hull at hauling \$3.25/ft.
 Clean & Pamper Interior at hauling. \$22.00/ft.
 Includes: Soap and wash bilge, ice box, head, clean cabin, freshen, vacuum and pamper.

Winter Work
 Repack Stuffing Box.....\$207.95
 Replace Cutlass Bearing.....Quote

Shrink Wrap Winter Cover
 Shrink Wrap under 20' ..\$242.95 / over 20'\$24.20/ft.

Winter Covering
 Prices includes parts and labor & Owner's cover - Leave in cockpit.
 Winter Cover Sailboat.....\$17.59/ft.
 Winter Cover Powerboat ...\$18.69/ft.
 Supply New Winter Cover at Sale Price.

Sails & Canvas Service
 Wash & Inspect Sails.....\$3.83/lbs.
 Wash & Inspect Dodger.....\$6.56/lbs
 Wash & Inspect Bimini.....\$6.56/lbs
 Wash & Inspect Covers.....\$6.56/lbs
 Quote New Dodger/Bimini/Sail Cover

All Bottom Preparing, Sanding, Stripping and Painting In Yard Must Be Performed By Coneys Marine.

	Rate	Length	Total
<input type="checkbox"/> Boat Storage under 27'	\$38.45/boat length		
<input type="checkbox"/> Boat Storage 27' & up	\$39.75/boat length		
<input type="checkbox"/> Bottom Cleaning Required	\$3.75/boat length		
<input type="checkbox"/> Mast Storage boats under 27'	\$14.08/mast length		
<input type="checkbox"/> Mast Storage boats 27' & up	\$16.50/mast length		

Special Request:

Subtotal	
Tax	
Total	
Deposit	
Balance Due	

There is a finance charge of 1-1/2% per month on any unpaid balance past due, subject to maximum rates permitted by law.

Haul Date: _____
 Coneys Marine Hauls Boats Monday thru Friday

I have read the terms and conditions on page 1 and 2 of this agreement and hereby agree thereto:
 Owner's Signature: _____ Today's Date: _____
 Page 3

Winter Storage Agreement

1. Winter Storage—September 1 to May 31. Summer storage June 1 to August 31. (Water Storage— December 1st to March 10th.)
2. **All Bottom Preparing, Sanding, Stripping and Painting In Yard Must Be Performed By Coneys Marine. All Bottom Painting In Yard Must Be Performed By Coneys Marine. No owner, independent contractors, brokers, service organizations or outside individuals will be allowed to prepare bottom for stripping or bottom paint at Coneys Marine.**
3. Boat owners must keep the area around their boats clean or the yard will do so at owner's expense.
4. No independent contractors, brokers, service organizations or outside individuals will be allowed to perform work, or to enter upon the floats, yards, or buildings of Coneys Marine Corp. For any commercial purpose who have not first obtained written permission from Coneys Marine Corp. All work done by boat owners shall be between the hours of 8 am and 5 pm, except in an emergency. All work done by boat owner must be in compliance with all local, state and federal regulations. Torches or open flames to be used only by yard employees. The owner agrees to hold harmless and indemnify Coneys Marine Corp. against any/all losses resulting from violation from this provision. Note: Boat owners are not to hire any outside contractors to work on any boat in our yards, floats or buildings, unless approved by and the contractor first files a certificate of insurance for worker's compensation and liability with Coneys Marine named as the insured.
5. No independent or outside brokers will be permitted in yard. "For Sale" or similar signs should not be placed on boats or other equipment within the yard by owners. Coneys Marine Corp. reserves the right to remove any sign placed therein by others without its prior written permission. All boats for sale must be listed with Coneys Marine Corp. brokerage department and the owner agrees not to sell or offer the boat for sale at a price lower than that established for the brokerage department, and that it will be subject to the standard commission of 10% if sold by the brokerage department and 5% if sold by the owner or others.
6. It is expressly understood and agreed that in the event the boat, its contents and/or equipment are lost or damaged through theft, fire, vandalism or act of God, Coneys Marine Corp. shall not be liable to the owner for such loss or damage, unless such loss or damage results from the direct, **active and gross negligence** of the Coneys Marine Corp., its agents or employees.
7. Coneys Marine reserves the right to sell, destroy, use or dispose of any cradles and trailers each year by September 15 unless notified in writing on or before August 1st of its disposition.
8. Boat owners must provide their own means of entry to and from their boats, ie., ladders, platforms, and shall keep same and hold harmless Coneys Marine from any and all liability arriving from and out of boat owners use of premises to enter, clean, repair or otherwise perform any duties on their boats. The boat owner will also assume all liability for any of its agents, servants or invitees.
9. Owner of boats in storage or on moorings at Coneys Marine agree to keep their own insurance on their boat for all losses. Coneys Marine does not provide insurance for boats in storage or on moorings.
10. **Storage bill must be paid in full before hauling..**
11. \$100.00 Deposit Required for Reservation.
12. Winterizing work will be billed upon completion. Rates are all based on time and materials unless otherwise posted.
13. Boats and masts left in storage after the ending date for each storage season will be charged storage, at the rates in effect, for the next season and all provisions of this agreement apply.
14. Coneys Marine **STRONGLY** recommends that all boat owner's remove electronics, outboard motors and gear from their boats and have their boats properly covered and all systems winterized for the winter.
15. When boats are determined to need immediate attention (collapsed covers, accumulated water, broken hatches, etc.), Coneys Marine can take minimum steps to remedy problem and bill owner's account.

I have read the terms and conditions on Page 3 & Page 4 of this agreement and hereby agree thereto:

Owner's Signature: _____ **Date:** _____



32 New York Avenue Huntington, NY 11743
Tel #: 631-421-3366 Fax #: 631-549-7392

Brokerage Agreement

Listing #:

ID #:

Owners Name: _____

Address: _____

Home Phone: _____ Business Phone: _____

Boat Location: _____ Key: Combo: _____

Boat I.D. Hull #: _____

Boat Reg Number: _____ Documentation #: _____

Is there a loan on the Boat? Yes No Estimated Balance: _____

Name of Bank: _____ Bank Address: _____

Bank Phone: _____ Account Number: _____

Brokerage Agreement made by and between the owner, and Coneys Marine Corp. The owner agrees that the yacht will be sold free and clear of any liens, bills or encumbrances of any nature whatsoever. The owner warrants and will defend that he has good and marketable title thereto and the lawful right to sell the same, and will deliver all necessary documents for the transfer of the title, to the broker, at the request of Coneys Marine Corp.

Owner agrees to pay Coneys Marine Corp. 10% of the sale price or \$2,500.00 whichever is higher, which shall be due upon sale of the above listed yacht to any purchaser who has been shown the subject yacht by a Coneys Representative. This agreement shall remain in effect until the yacht is sold.

Listing Price: \$ _____

Owner's Signature: _____ Date: _____

List additional gear (if not on other side)

- Cradle
- Trailer
- Winter Cover

Coneys Marine 32 New York Avenue Huntington, N.Y. 11743

631-421-3366

www.coneys.com

Brokerage Listing Form

FAX 631-549-7392

(List & check off all equipment that you are selling)

Hull

Manufacturer: _____ Model: _____ Year: _____
Boat Name: _____ Hull Color: _____ Deck Colors: _____
Keel Type: Wing Shoal Fin Full Centerboard

SPECIFICATIONS

LOA: _____ ft. _____ in.
LWL: _____ ft. _____ in.
Beam: _____ ft. _____ in.
Draft: _____ ft. _____ in.
Displacement: _____ lbs
Ballast: _____ lbs.
Sail Area: _____ sq ft.
Designer: _____

SAIL INVENTORY AND GEAR

Mainsail Dutchman Full Batten Mainsail Cover Jib Sail
Storm Jib #1 Genoa Sail #2 Genoa Sail
Spinnaker Spinnaker Pole & Gear
Cruising Spinnaker Sail Whisker Pole
Furling System GENOA STAYSAIL MAIN / Harken Hood Stream Stay Cruise Design
 # of Deck Winches _____ Lewmar Barient Barlow Size _____ Selftailing
of Mast Winches _____ Lewmar Barient Barlow Size _____ Selftailing
Aft Lead Halyards Aft Lead Reefing

STEERING SYSTEM

Wheel: Brake: Pedestal Guard:
Tiller: Hiking/ Tiller Extension

ENGINE

Make: _____ Model: _____ HP: _____
Fresh Water Cooled Diesel Gas Inboard Outboard

ELECTRONIC EQUIPMENT

Depth Knot VHF Radio Compass GPS
Chart Plotter Radar Stereo Wind Speed
Wind Direction Auto-Pilot Other: _____

ELECTRICAL SYSTEM

of Batteries _____ Shore Power Cord
Battery Charger Other: _____

ACCOMODATIONS

Layout Dinette Traditional Headroom _____ ft _____ in. Aft Cabin Head forward aft Sleeps _____
Quarter Berth Pilot Berth # of Heads _____ manual marine portable electric Y Valve for Head
Holding Tank Holding Tank Pumpout # of Head Sinks _____ # of Galley Sinks _____
Stove # of Burners _____ Oven propane Alcohol CNG Ice Box Refrigerator
Portable Ice Cooler Water System cold hot manual pressure Head Shower
Cockpit Shower Chart Table Transom Swim Platform
Comment: _____

EQUIPMENT AND RUNNING GEAR

Bow Rail Life lines single double Stern Rail Anchor Well Anchor Roller Windlass
Anchor & Line Dock Lines Fenders Flares Boat Hook Bilge Pump Horn
Fire Extinguisher Life Jacket Backstay Adjuster Dinghy Swim Ladder portable
built-in Cockpit Table Barometer Oil Lamp
Ship's Clock Cockpit Dodger Sun Awning Bimini w/frame Carpeting
Custom Fitted Cockpit Cushions Comments: _____

IMPORTANT: Please complete and sign page 5 and complete page 6